# **BUSINESS YEAR 2021/22**

#### Press Conference, June 8, 2022 Welcome!



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## ON THE PODIUM



Herbert Eibensteiner CEO voestalpine AG



Franz Kainersdorfer Head of the Metal Engineering Division

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Robert Ottel Chief Financial Officer



Franz Rotter Head of the High Performance Metals Division

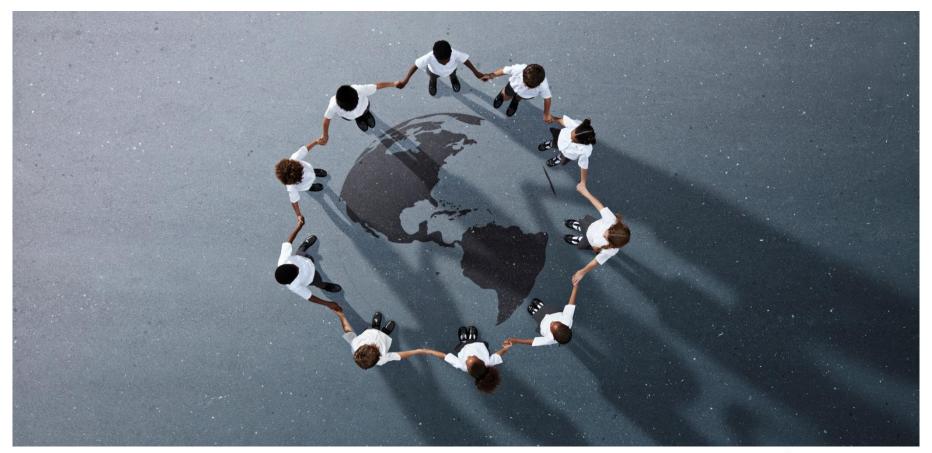


Hubert Zajicek Head of the Steel Division



Peter Schwab Head of the Metal Forming Division







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#### BUSINESS YEAR 2021/22 ENVIRONMENT & HIGHLIGHTS



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## BUSINESS YEAR 2021/22 BEST RESULTS IN THE COMPANY'S HISTORY

- » Revenue, earnings, and equity at all-time high
- » Business year 2021/22 with highs and lows
  - » Recovery after the pandemic
  - » Supply chain disruptions, particularly in the automotive industry
  - » Huge rises in the prices of raw materials and energy
  - » Russia's invasion of Ukraine
- » Workforce highly committed and flexible
- » Sale of 80% stake in voestalpine Texas to ArcelorMittal



### BUSINESS YEAR 2021/22 ROBUST CORPORATE STRATEGY

- » Combined material and processing expertise is the basis of voestalpine's business model as globally leading steel and technology Group
- » Premium product and system solutions made of metallic materials
- » Valued-added growth through...
  - » Technology leadership in high-tech sectors with the most stringent quality standards
  - » Driving innovation together with our customers
  - » Growth in the field of processing
  - » Focus on digitalization and operational excellence
- » Sustainability is an integral component of the Group's strategy



### BUSINESS YEAR 2021/22 GLOBAL ECONOMIC ENVIRONMENT

#### North America/USA

High inflation, FED interest rate rise dampening economic sentiment

#### Europe

Economic recovery following pandemic abruptly halted by war in Ukraine

#### Asia/China

Economic momentum slowing, zero-COVID strategy putting the brakes on consumption and manufacturing

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#### South America/Brazil

Economic momentum flattening over course of the business year, Brazil able to profit from rise in raw materials prices

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## BUSINESS YEAR 2021/22 KEY FIGURES



\*) As proposed to the Annual General Meeting

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- » Revenue: EUR 14.9 billion (+36.9%)
- » EBITDA: EUR 2.3 billion (+99.6%)
- » EBIT: EUR 1.5 billion (+330%)
- » Profit before tax and profit after tax at all-time high at EUR 1.4 billion and EUR 1.3 billion respectively
  - » Equity: EUR 7.1 billion
- » Number of employees: 50,225 (+3.2%)
- » Dividend: EUR 1.20 EUR\* (+0.70 EUR) **voestalpine**





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#### BUSINESS YEAR 2021/22 OVERVIEW OF KEY FIGURES

In millions of euros	<b>BY 2020/21</b> *)	BY 2021/22	<b>Change</b> (in %)
Revenue	10,902	14,923	+36.9
Operating result (EBITDA)	1,148	2,291	+99.6
Profit from operations (EBIT)	338	1,454	+330
Profit before tax (EBT)	235	1,383	+488.8
Profit after tax (net income/loss)**)	32	1,330	+4,096.5
Dividend per share***)	0.50	1.20	
Number of employees (full-time equivalent)	48,654	50,225	+3.2

<sup>\*)</sup> Some figures from the previous year retroactively adjusted

\*\*) Before deduction of non-controlling interests

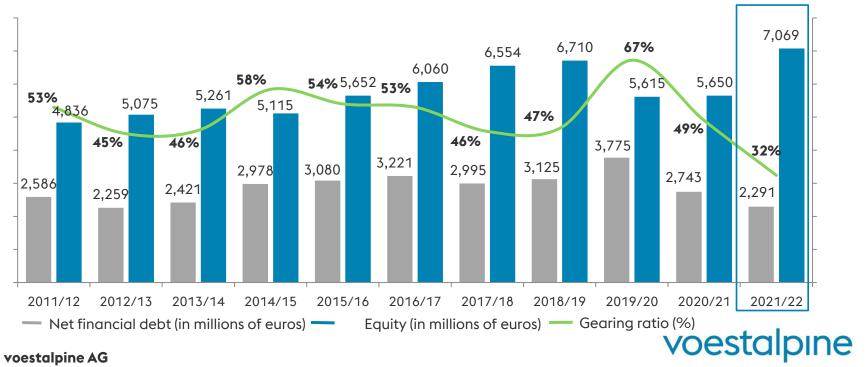
\*\*\*) Proposal to the Annual General Meeting

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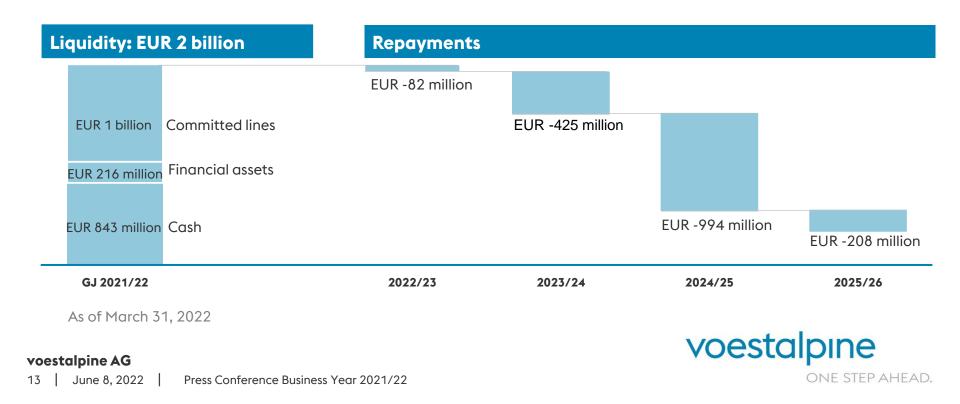


### BUSINESS YEAR 2021/22 DEVELOPMENT OF THE GEARING RATIO



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## BUSINESS YEAR 2021/22 LIQUIDITY AND REPAYMENT SCHEDULE



# HIGHLIGHTS FROM THE DIVISIONS

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### STEEL DIVISION BUSINESS YEAR 2021/22



- » Significant recovery in demand
- » Strong rise in raw materials and steel prices
- » Commissioning of testing center for cold strip products
- Important investments at the Linz site:
   BETA 3, optimizing the hot-dip galvanizing lines
- » "Responsible Steel" certification
- » Order for greentec steel Edition products
- » Preparation for carbon neutral production: approval to clear construction site

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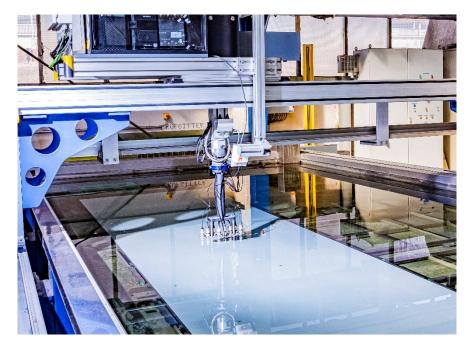
### voestalpine TEXAS SALE OF MAJORITY STAKE



- » Sale of majority stake in voestalpine Texas; signing in April 2022
- » HBI remains a key component in decarbonizing steel production
- » Long-term supplies of HBI for greentec steel secured
- » Production of green high-tech steels



### HIGH PERFORMANCE METALS DIVISION BUSINESS YEAR 2021/22



- » Increasingly positive market development in the regions, China declining in Q4
- » Toolmaking: continued strong demand in all regions
- » Oil and natural gas: clear, sustained upwards trend
- » Aerospace: Increased construction amongst OEMs results in excellent order levels
- » Sustainability projects at all process levels, implementation of the HPM Sustainability Platform

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#### WORLD'S MOST ADVANCED SPECIAL STEEL PLANT IN KAPFENBERG: START OF COMMISSIONING



- » Gradual warm start-up from Northern summer 2022
- » Fully operational from the fall
- » 205,000 tons of special steels
  - » for the international aerospace, oil and natural gas, automotive, and toolmaking industries
- » Secures around 3,000 jobs



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#### METAL ENGINEERING DIVISION BUSINESS YEAR 2021/22



- » Railway Systems
  - » Stable development globally
  - » Expansion of digital product portfolio
- » Industrial Systems
  - » Welding established as complete system supplier
  - » Wire successful with customized materials
  - » Tubulars rebound following consistent product management
- » greentec steel in Donawitz
  - » Commissioning of pilot facility for carbonneutral steel production

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### METAL FORMING DIVISION BUSINESS YEAR 2021/22



- » Revenue, EBITDA, and EBIT at all-time highs
- » Excellent demand in most segments
  - » especially material handling and cabins
  - » excellent order levels in photovoltaics sector, above all in Brazil
- » Challenging market environment due to supply chain disruptions, especially in the automotive sector
- » Continued measures to achieve carbon neutrality by 2035
- » Driving digitalization



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#### voestalpine greentec steel CLEAR DECARBONIZATION PLAN





- » Global climate and environmental benchmark
  - » EUR 2.4 billion in environmental expenditure over 10 years
  - » Only European steel enterprise in the Dow Jones Sustainability Europe Index
  - » Production of the first CO<sub>2</sub>-reduced premium steel
- » From 2027: shift from blast furnace route to hybrid-electric steel pathway
  - » Reduction of  $CO_2$  emissions by around 30%
- » To 2050: Focus on green hydrogen
  - » CO<sub>2</sub>-neutral production feasible

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# voestalpine greentec steel <u>ESSENTIAL FRAMEWORK CONDITIONS</u>





- » European and national efforts needed
- » Transformation must be economically feasible and needs political support
  - » Renewable energy at competitive prices
  - » Efficient power grids
- » Funding mechanisms must accommodate (steel) industry aspirations



### OUTLOOK FOR THE BUSINESS YEAR 2022/23

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### voestalpine Group OUTLOOK–BUSINESS YEAR 2022/23

- » Excellent financial basis and high order backlog through to Northern summer 2022
- » Global economy expected to cool
- » Difficult operating environment / many uncertainties
  - » War in Ukraine continues
  - » Volatile raw material and energy prices
  - » COVID-19 pandemic developments
  - » Global supply chain bottlenecks

Outlook 2022/23: EBITDA of between EUR 1.8 billion and EUR 2 billion



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### QUESTIONS WELCOMED FROM JOURNALISTS **VIA THE FOLLOWING CHANNELS**

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